**BUILDOFFSITE Innovation Hub Challenge**

**Offsite Expo | Coventry Building Society Arena | 17 – 18 September 2024**

1. **Overview**

The BOS Innovation Hub Challenge is a focal point where industry leaders, innovators, and enthusiasts can converge to explore the next big breakthroughs in sustainable construction. Six participants (three each day) will be invited to deliver their pitch and respond to rapid fire questions from the judges.

Each pitch will culminate in a series of thought-provoking questions posed to the competitors, emphasising the importance of sustainability, affordability, long-term impact and potential. From carbon reduction to circular economy principles, each question will delve into crucial aspects of environmentally conscious construction solutions.

1. **Rules**
2. Deadline for competition entries – 31 July 2024; complete and return entry form to [fareita.udoh@buildoffsite.com](mailto:fareita.udoh@buildoffsite.com).
3. The commercial launch date of the innovation must be less than 18 months prior to the entry deadline date.
4. Entries are limited to a maximum of two A4 pages including diagrams and illustrations, with a minimum 10pt font.
5. Additional pages will be ignored by the judges.
6. The BOS Industry Advisors will complete the initial judging to shortlist six entries – three each day.
7. The shortlisted entrants will be invited to pitch their innovation on one of the days at Offsite Expo (dates and venue above) to a panel of three judges and Expo attendees.
8. The judges will be recruited from the speakers and panellists taking part in the BOS sessions preceding the challenge on that day.
9. Each shortlisted participant will be allowed 10 minutes to present their innovation.
10. The judges will have 5 minutes to ask three different questions selected from the list in Appendix A.
11. International entries or entries with an international component are being sought for the Challenge on Day One which will commence at 15:30 BST.
12. The Challenge on Day Two will commence at 14:25 BST.
13. By entering this challenge permission is given for the publication and circulation of the information submitted on the entry form in BOS/CIRIA newsletters and social media platforms. Additional information may be requested.
14. **Benefits**

The event wraps up with the announcement of results, highlighting what both the judges and audience consider to be the most innovative and impactful solutions that have the potential to shape the future of sustainable construction. The winner will benefit from a marketing package worth £5,000 sponsored by Offsite Expo.

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1. **Entry Form**

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| --- | --- |
| Company Name |  |
| Contact Details (Phone & Email) |  |
| Company Location (UK or Overseas) |  |
| International Aspects |  |
| Date of Commercial Launch |  |
| Description of Innovation |  |
| Scalability Potential |  |
| Benefits (for example)   * Environmental * Productivity improvement * Design perception/aesthetics * Procurement model disruption * Open source/platform * Social value |  |
| Other Relevant Details |  |
| Presentation Team (2 maximum)   * Names, Roles & Mobile Nos |  |

Submission Date:

Name:

Signature:

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**Appendix A – List of Potential ‘Dragon’s Den Style’ Questions**.

1. How does your digital solution enhance construction efficiency while maintaining quality?
2. Could you share an example of a successful implementation of your technology in a construction project?
3. What specific challenges in the construction industry does your solution address, and how does it address them?
4. How do you see your product adapting to future advancements in digital technology?
5. Can you provide insights into the scalability of your innovation within the construction sector?
6. What measures have you taken to ensure the cybersecurity of your digital solution in the construction environment?
7. How do you anticipate your innovation/technology will impact the workforce in the construction industry?
8. Could you elaborate on any partnerships or collaborations that have contributed to the development of your innovation?
9. What data analytics capabilities does your AI solution offer, and how do they drive decision-making in construction projects?
10. In a rapidly evolving digital landscape, how will your innovation stay ahead of the competition and remain relevant?
11. How does your solution contribute to reducing the construction carbon footprint?
12. Can you provide specific examples of how your technology has been successfully integrated into sustainable projects?
13. What sustainability certifications or standards does your solution adhere to or help achieve?
14. How do you ensure that your innovation is affordable and accessible to a wide range of builders and developers?
15. Could you explain the long-term cost savings associated with implementing your environmental solution?
16. What role does circular economy principles play in your approach to reducing environmental impact?
17. Are there any unique materials or construction methods involved in your solution that set it apart from traditional practices?
18. How do you address the potential trade-offs between sustainability and construction timelines?
19. Can you describe your vision for the future of environmentally conscious construction and how your solution fits into that vision?