

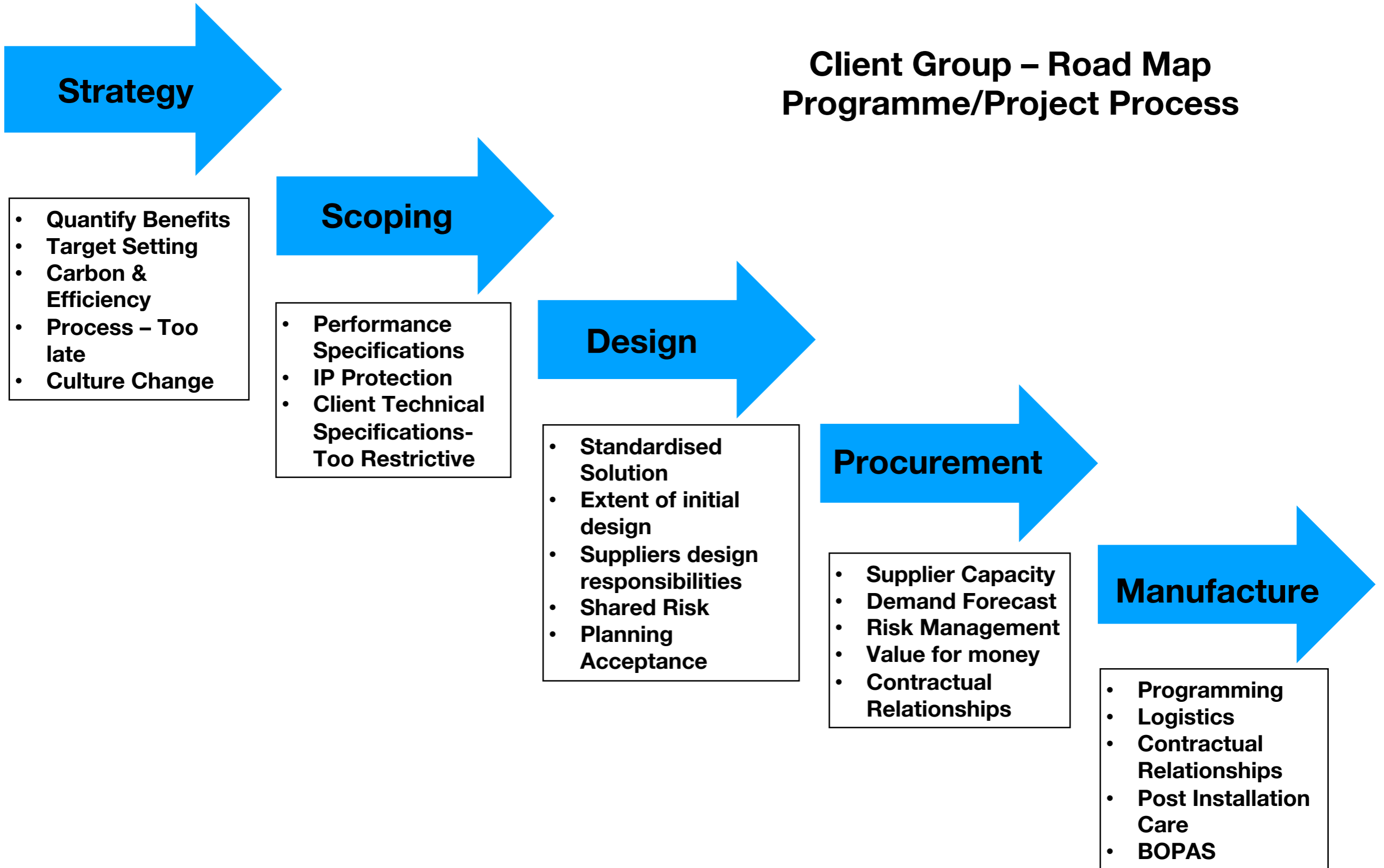
# **BUILDOFFSITE CLIENT GROUP & SECTOR WORKING GROUPS**

## **Meeting Outputs, Road Map & Progress and how to get involved**

## Client Group Meeting, 27<sup>th</sup> May 2021 – Key Outputs

- Carbon & Efficiency Targets required
- Offsite adopted too late in the Process
- Need to understand existing Supplier Capacity
- Industry wide standardised solutions needed (i.e. footbridges)
- Need to Quantify the Benefits of Offsite & MMC
- Value based procurement model to be developed
- Cultural Barriers to be removed
- Negative perception by Planners
- How to protect IP Ownership
- Development of a Risk Toolkit
- Demand Forecast Needed
- Restrictive Client Technical Specifications

# Client Group – Road Map Programme/Project Process



## BUILDOFFSITE CLIENT GROUP – Next Steps

- Develop guidance on how to:
  - Enable healthy competition
    - Draft and use of performance specifications ('what' not 'how')
    - Provide controlled access routes to designs (IP) & standard products
    - Collaborate to develop industry wide standard performance specifications
    - Provide forecasts of standard product demand to enable potential suppliers to invest in R&D and tooling
    - Use continuous improvement measurement / supplier development programmes to demonstrate value for money
  - Management of IP in standard specifications and products to incentivise adoption by manufacturers
  - Understand the market demand and the existing supply capacity

## BUILD-OFFSITE CLIENT GROUP – Next Steps

- Agree Road Map and focus on a smaller number of specific items
- Research – what's out there, what already exists or is being produced?
- Market Engagement – Supply Chain, SME's, 2<sup>nd</sup> & 3<sup>rd</sup> Tier Suppliers
- Meet the Buyer Event
- Client Group Update w/c 19<sup>th</sup> July 2021
- Continued detailed discussions with Clients/Programmes:
  - NHS Hospitals Programme
  - HS2 Phases 2A & 2B
  - TIES (Transport Infrastructure Efficiency Strategy) MMC Group
  - DfT
  - Sizewell C

## **BUILDOFFSITE SECTOR WORKING GROUPS – Next Steps**

- **Member Engagement, support for the Sector Working Groups**
  - Supply chain members to actively be involved in the four Working Groups, encouraging specific sector ‘champions’ to participate in the development of guidance and workstreams that are set out by the Client Group
  - Opportunity to collaborate and meet with major clients, virtually and physically
  - Input & help shape the Road Map
  - Help Buildoffsite & clients understand sector specific barriers
  - Demonstrate innovation, solutions and a collaborative approach to helping the industry continue to grow
  - We will be engaging with all members, individually and collectively, on how we suggest they get involved over the coming weeks
  - Plan for the Working Groups to convene in August