

Enabling collaboration in offsite construction





Welcome and Introductions; Buildoffsite & JCB

Buildoffsite Strategic Update

Member Governance, Joe Dyde

Strategic Update, Professor Tim Broyd

Hubs Update, Nigel McKay

Events Update, Fareita Udoh

Comfort Break & Networking

JCB Discussion & Workshop

Product Walkround/Machine features that benefit onsite installation of offsite products

The Future of Offsite Manufacturing

AOB & News

Networking lunch, followed by JCB Factory Tour





Working with and for the many

Governance



- CIRIA enables Buildoffsite through the provision of fiduciary and legal governance
- Introducing a more inclusive mechanism to shape it's activities and services
- Change in working principles
- Engaging with a much wider range of members
- Directly informing and shaping member activities and benefits

- Governance
- Strategic Direction of Business
- Strategic Direction
- Operational Direction
- Delivery
- Day to Day management



Working with and for the many



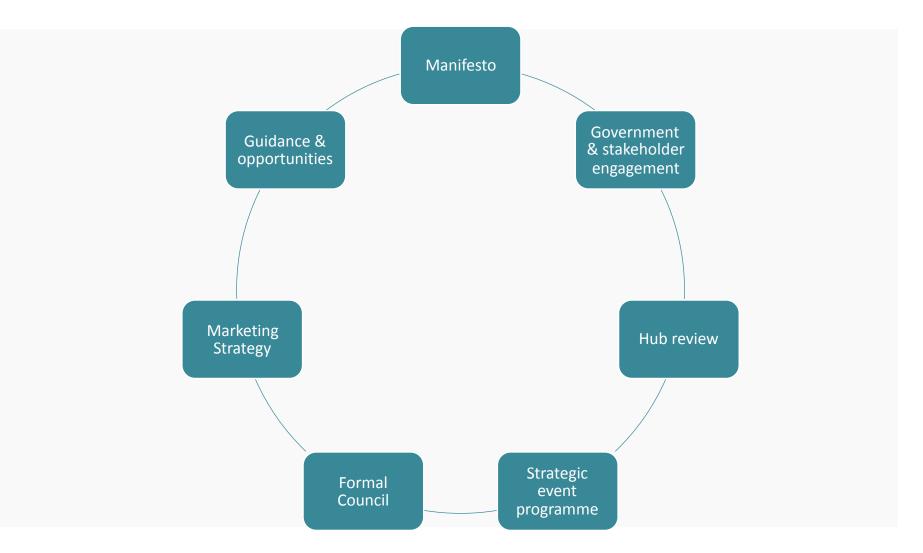
- Ways of working:
 - More inclusive and collaborative
 - Generate, test and develop
 - Testing value
- Mechanisms:
 - Surveys / polls
 - Communications
 - Focus groups and workshops
 - General meeting
 - Development of a formal Member Council structure





Structured and engaged approach







Strategic Update

Tim Broyd JCB, Uttoxeter 26th February 2020

Who am I?



BSc, PhD U of Birmingham 73-79

WS Atkins 79-02

- Specialist services 79-94
- Corporate R&D 94-02

CEO CIRIA 02-07

Halcrow 07-12

 Corp Dir Technology, Innovation, Knowledge Mgt, Sustainability

U of Dundee 07-08

Prof of Construction Management

UCL 12-current

- Prof of Built Environment Foresight, The Bartlett
- Hon Prof of Civil Engineering, Eng Fac

ICE

- MICE CEng 82
- FICE 93
- Member of R&D Panel 90s?
- Chair of Policy Panel 07-12
- Vice President 12-current
- Chair of Public Voice Comm 12-14
- Chair of Intl Comm 14-16
- President 16-17

RAEng

- FREng 03
- Member Eng Policy Panel 04-07
- Member/Chair of a Membership Panel 08-15





Strategic Responsibilities



- Support and advise on the strategic direction, development and planning of the organisation
- Provide assessment and guidance on external funding opportunities for the organisation and its members
- Maintain, enhance and build relationships with key industry stakeholders and bodies, including:
 - Government departments
 - Construction Innovation Hub
 - Construction Leadership Council

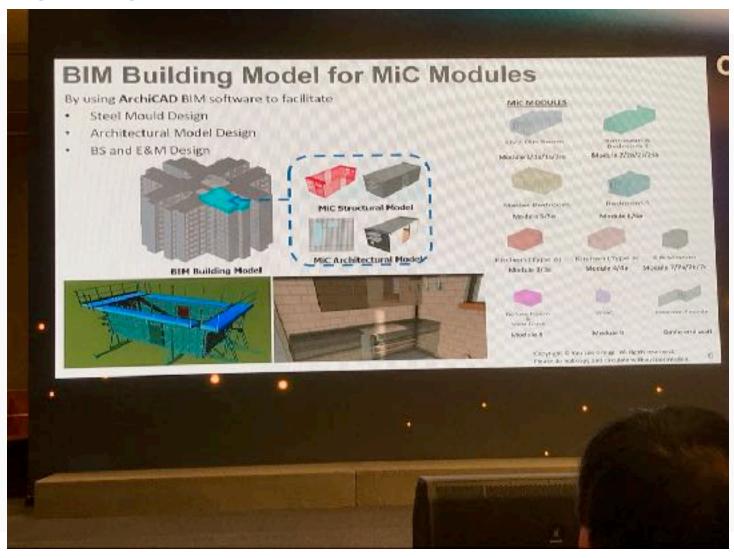
Hong Kong Dec 19





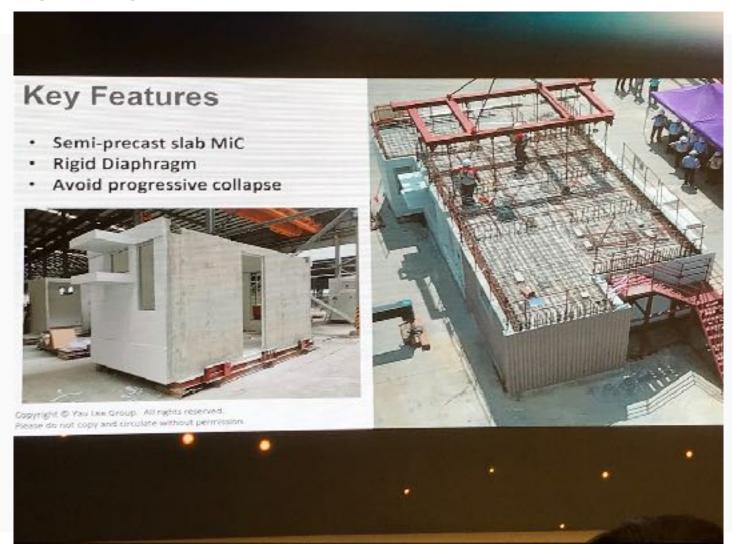
Hong Kong Dec 19





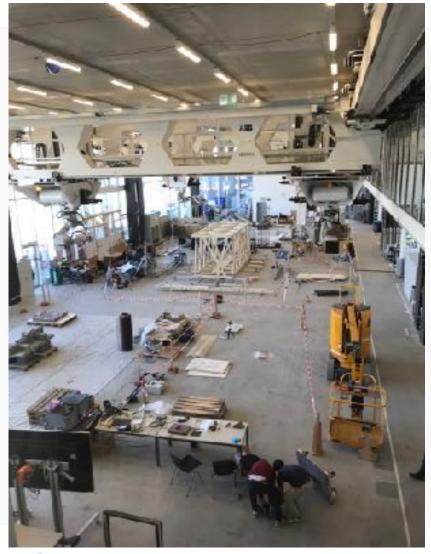
Hong Kong Dec 19





ITA, ETH Zurich Feb 20





ITA, ETH Zurich Feb 20





ITA, ETH Zurich Feb 20







Hubs Update

Nigel McKay JCB, Uttoxeter 26th February 2020

Hubs – The Context



- Through the member survey, discussions with members and hub chairs, we evaluated what was and wasn't working well with our current hub structure and activity
- Internally, mapped out our current hubs and understood current level of success and support
- The main feedback highlighted that many members felt disengaged from hub activity and unaware of activity from hub to hub, and felt they couldn't attend all hub events
- A lack of a common approach or goals to the hubs was highlighted
- The hubs should ultimately be working groups to deliver tangible benefits and outcomes, for their individual sector but also the wider industry



Hubs – Moving Forward



- Discussion internally about potential new structure
- Through communications and workshops we will now test and evaluate this with members in the coming weeks
- Ensure the hubs are fit for purpose, well led and are striving to achieve the common goals of our members as set out in the manifesto and member feedback



Hubs – Moving Forward

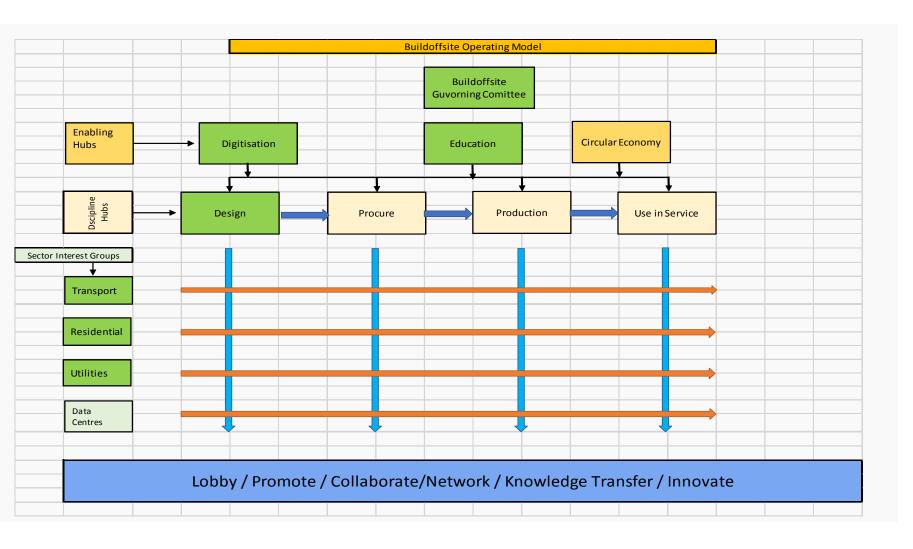


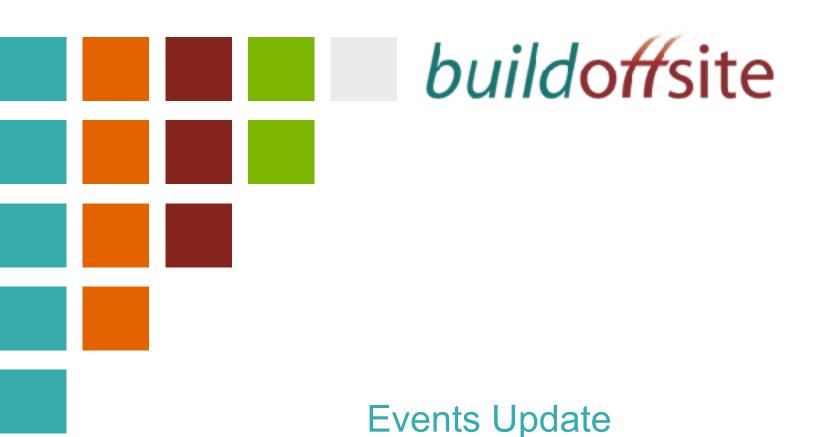
- Set the Strategic Direction for the Hub
- Define the Aims and Objectives for each Hub
- Define Specific Focus Areas for the coming period / months
- Define the specific deliverables over the coming period(s)
- Plan Scope of Work, Agenda's for meetings, Presentations for Knowledge Transfer and Dissemination of Best Practice
- Define Lines of Communication between interdependent Hubs
- Track Progress against Aims and Objectives
- Ensure cross fertilisation into other Hubs, for example at least one member sits on either another Discipline or Sector Hub
- Build new member networks
- Lobby, Promote, Increase Traction of Buildoffsite
- Ensures Hub team has a good cross section of membership



Hubs - How we could evolve







Fareita Udoh JCB, Uttoxeter 26th February 2020

Consolidation & Growth



Increased retention & engagement

Engage Targeted New Members to enable the offsite industry

Buildoffsite Membership

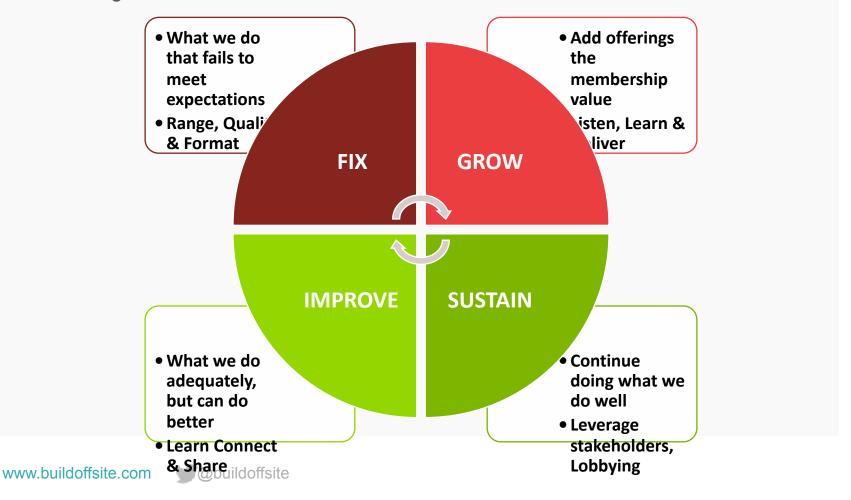
Event Sponsorship to deliver learning & new business opportunities

Project Income to Support Buyers and Deliver Innovation

The 2 Cs: Capacity & Capability



■ The 2 key areas when delivering a response to tender. This applies to Buildoffsite delivering value to members.



Buildoffsite Programme





SUPPLIER PROGRAMME OUTPUTS



PREMARKET SCOPING EVENTS WITH BUYERS

- MEET THE BUYER
- COLLABORATE ON BUYER REQUIREMENTS

SOURCE OPPORTUNITIES WORKSHOPS

- ConstructionLine
- Achilles UVDB
- RSBB RISQS
- ContractsFinder: Public Sector

MEMBER ACCOUNT PLANS

- HIGHLIGH SPECIFIC OPORTUNITIES AND EVENTS
- MAP THE SUPPLY CHAIN NETWORK
- Offerwebinars, Roundtables, Hubs in line with Nigel's initial scoping

BID READY WORKSHOPS

- Procurement process workshops
- Understanding BUYER specifications
- Meeting minimum requirements to supply

ACCREDITATION WORKSHOPS

- SHEQs
- BOPAS



BUYERS PROGRAMME MMC 101



Demand Supply Market Analysis

- What is the requirement?
- Location?
- Area?
- Community requirements?
- Infrastructure requirements?

What offsite modular systems are available?

- TRADITIONAL
- HYBRID
- MODULAR

MEET THE SUPPLIER EVENTS

- Problem?
- Request for Innovation?
- Collaboration

UNDERSTANDING COST

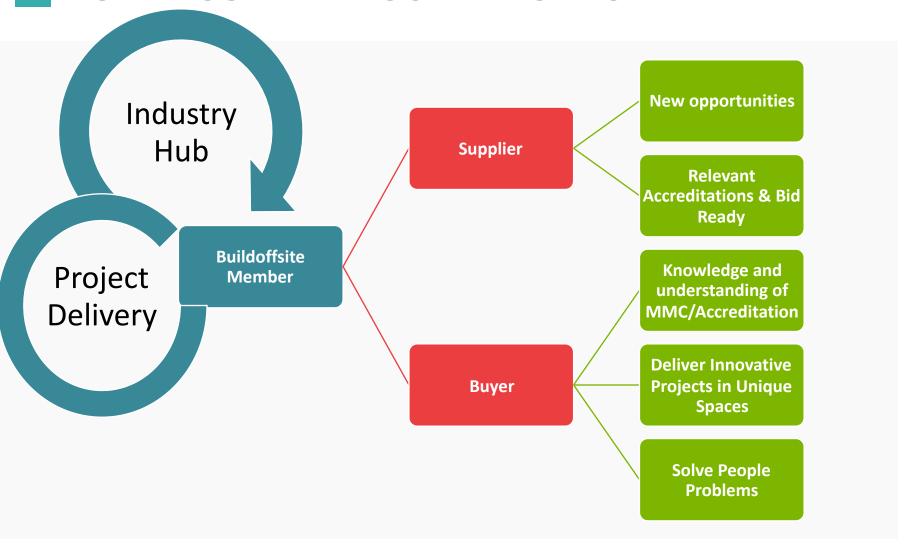
- Cost per m2 or lm
- VFM vs Lifecycle cost
- What are the benefits?

SHARING IDEAS AND PROJECTS

- What worked?
- What could have been done better?
- What would you change? www.buildoffsite.com @buildoffsite

BUYER SUPPLIER CONVERGENCE





6 & 12 Months Plan



Surveys & Membership Feedback and Engagement

Collaboration to produce Regional Offsite Supply Chain Map

Signpost for Significant Procurement or Call for Innovation, Hot Topics

Supplier engagement via Industry Hubs & Member Meetings

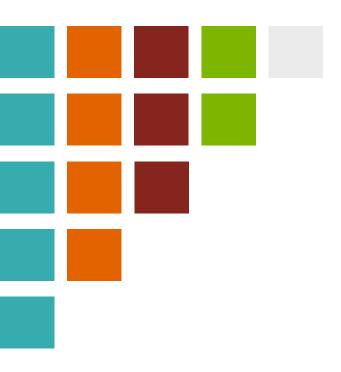
Key Requirements and GAP Analysis Outlined

Industry Workshops to meet member requirements

Series of Workshops to meet supplier requirements & buyer timescales







Thank you

www.buildoffsite.com

