



**Constructionline**

# Introduction to Constructionline

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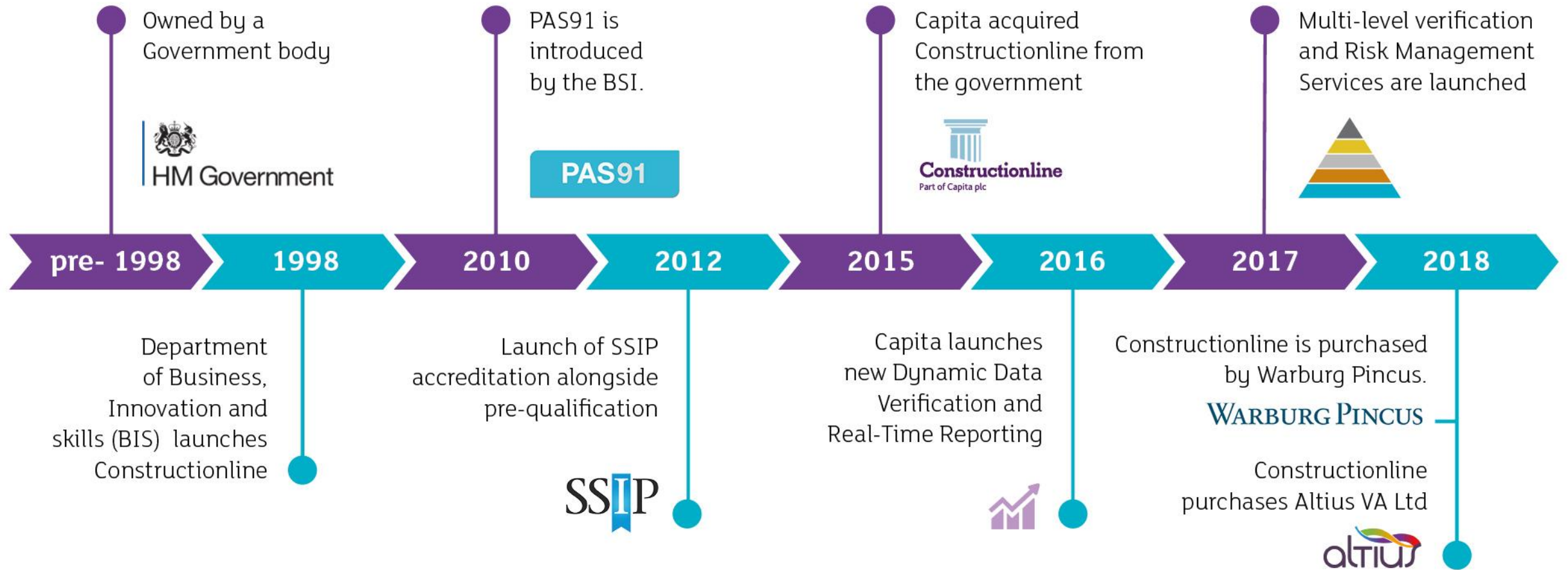
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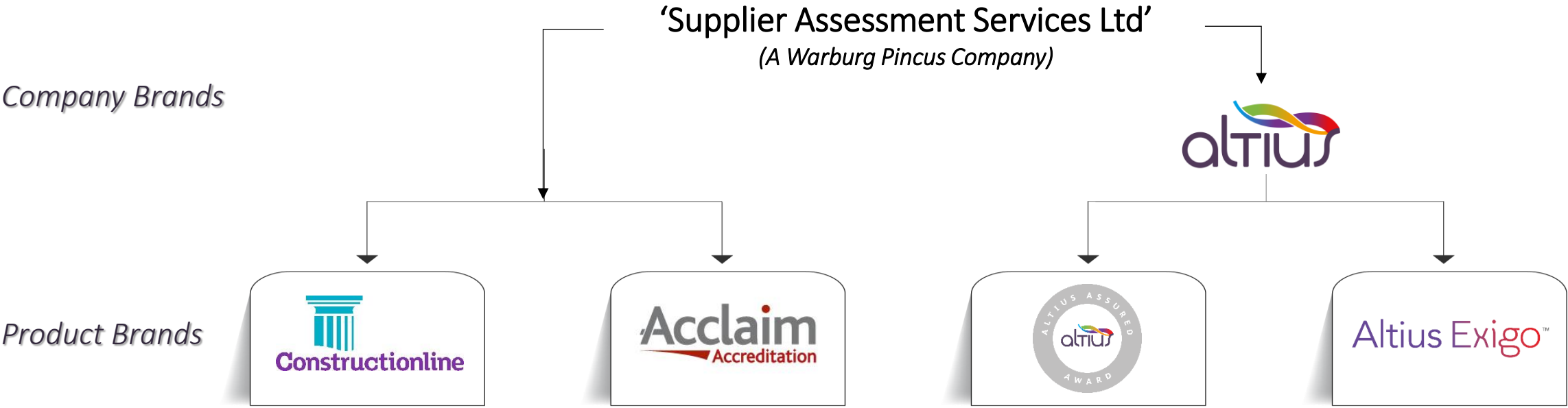
**07702 967541**

WE  
|  
ARE  
CONNECTED  
PROGRESSIVE  
COMMITTED

# Our journey so far...



# Us & our brands



# What we deliver



**Supply chain risk management**



**Source new suppliers**



**Legislative compliance**

# Delivery in detail



## Supply chain risk management

- Full assessment on your supply chain
- Daily Experian checks
- Email alerts if a supplier is non-compliant
- Insurance certificates gathered & updated
- Companies House check on Directors/Partners
- Accreditation & Licences gathered
- Automated Chase Process



## Source new suppliers

- Source suppliers based on work categories, location, qualification & level of membership
- Open & Transparent assessment criteria
- 49,000 pre-qualified suppliers
- 3,500+ Work categories for Contractors including FM Hard & Soft Services, consultants and material suppliers
- Engagement of suppliers via Events & advertising

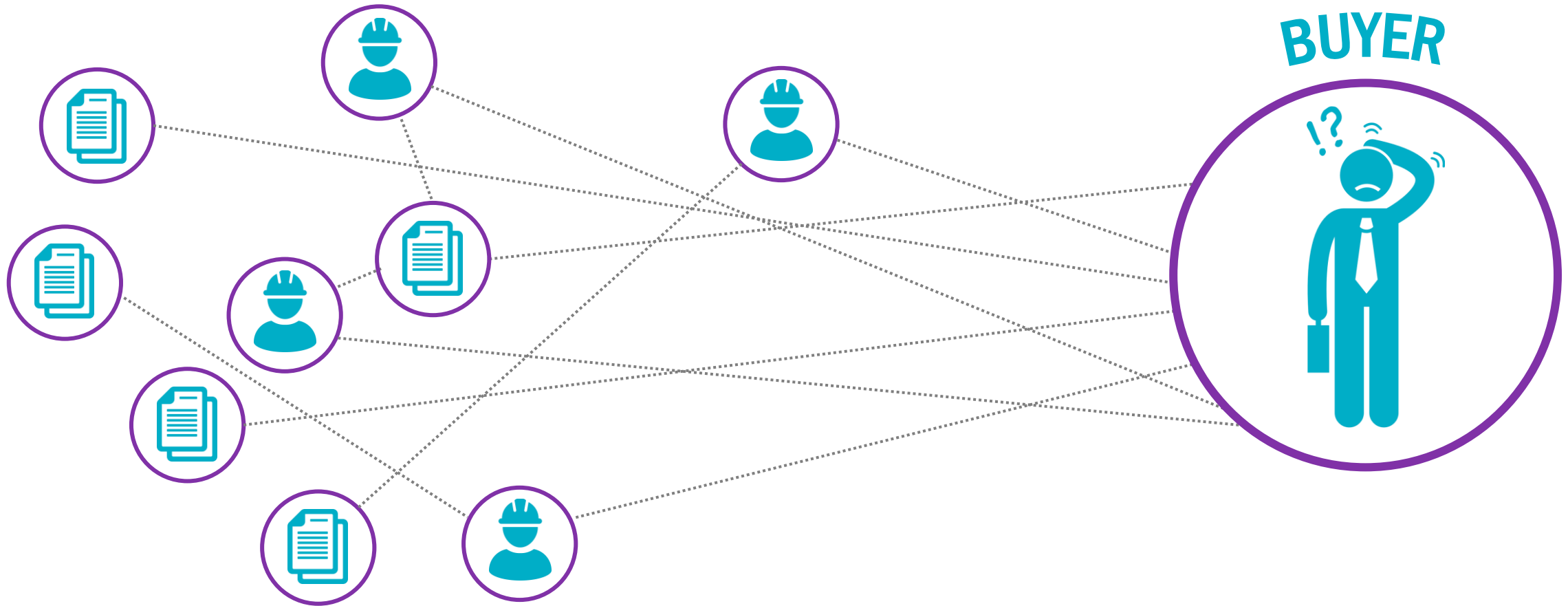


## Legislative compliance

- Updated to comply with legislation
- Automated supply chain compliance
- Real-time updates of changes in legislation

# Our Buyer proposition

# Supply chain problems





# Our solution

We're committed to managing your risk



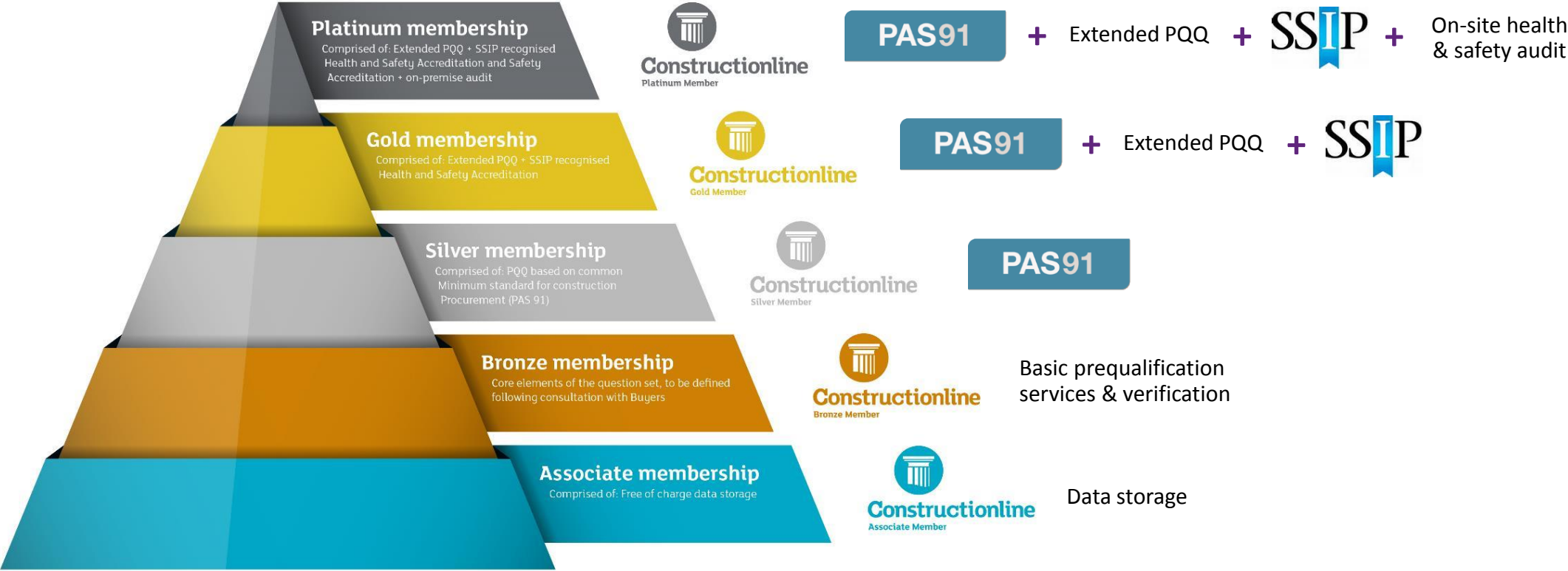


# How do you assess?

- What are your processes?
- How do you verify?

# Supplier assessment: Our membership levels

Our tiered approach to membership means you can select the right tier of membership for your supply chain, according to the level of risk you'd like to manage.



# Buyer proposition:

## Supply chain marketing and onboarding service

To help you through the onboarding process, we can communicate to your supply chain on your behalf.

We have a proven methodology to generate the optimal number of Suppliers joining Constructionline at the level you require.

### The steps we will take...

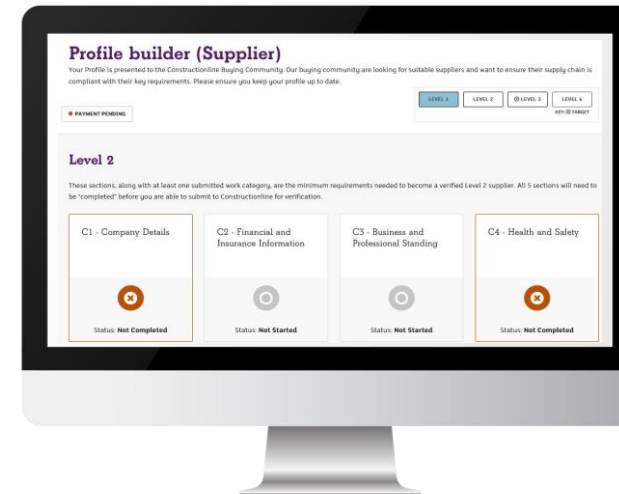
- Data enrichment and cleansing
- Cross matching and reporting
- Marketing campaign design
- Campaign project management
- Creation of master managed list
- End of campaign reporting



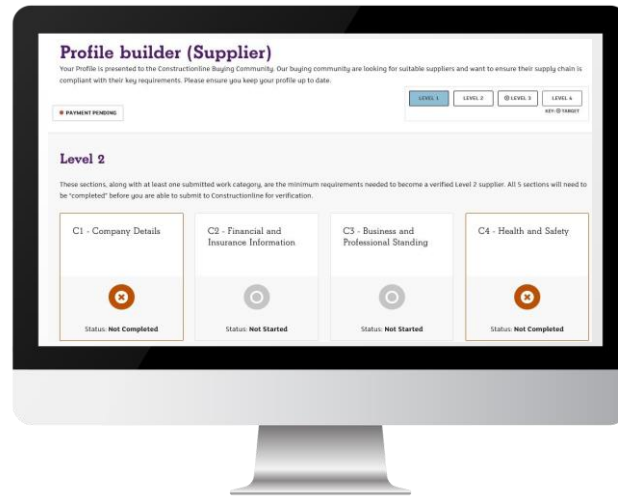
# Buyer proposition: The Constructionline platform

## Your Constructionline profile will

- You will have a company profile, which includes information on what you use Constructionline for and what you need from suppliers that work with you
- Your company profile will be searchable by all 47,000 of our Suppliers
- Our intuitive Supplier search allows you to shortlist suppliers that meet your needs
- Publish work opportunities and contracts to the Opportunities Notice Board (ONB) and the Constructionline website

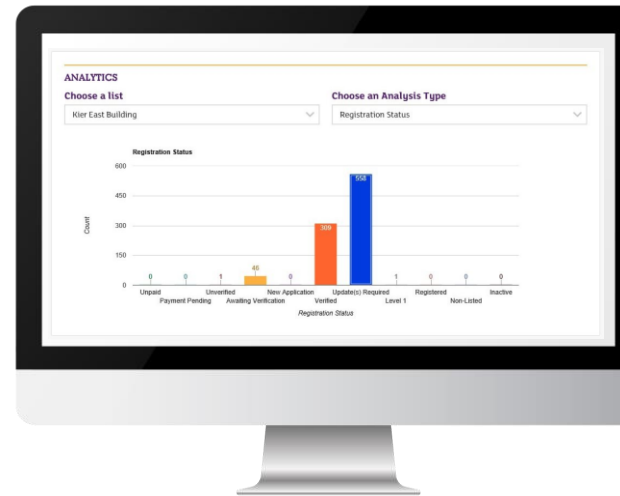


# Buyer proposition: Reporting



## Individual Reporting

Via the Constructionline platform on each individual supply chain member.



## Analytics

Overview of Supply Chain lists. This functionality enables click-through graphs detailing Supplier statuses. The ability to communicate via the Constructionline platform will also be enhanced, giving you the ability to email suppliers directly through our solution.



## Detailed Analytics

Available via Business Development manager who can set up analytical reports for every managed list that you hold within the Constructionline platform.

# Buyer proposition:

## Connecting you with local suppliers

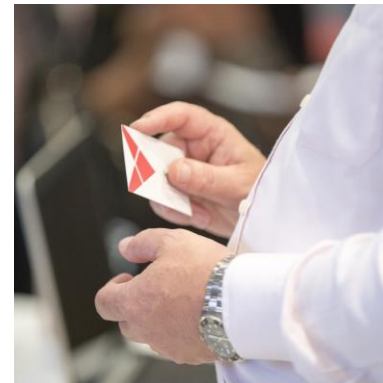
We host 30+ events a year where you can meet local Suppliers face-to-face.

### Meet the Buyer Events

- Industry leading events
- Engage with local SMEs
- We book the venue, just turn up
- You get a table and 2 chairs and bring banners with you

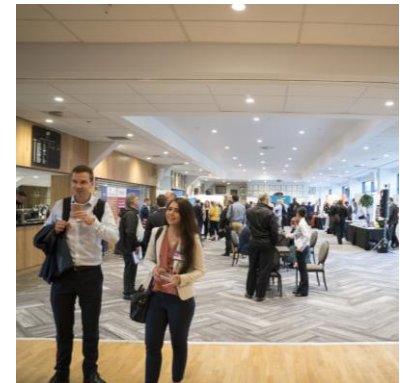
### Supplier Engagement Days

- Great if you have a specific project
- Management of an Eventbrite page for registrations
- An e-shot invitation is sent out to specific work categories in a targeted location
- We write a press release and distribute



It's great for us to meet local suppliers, share with them this great project and help maximise the opportunities available.

*- Paul Walker,  
Project Director,  
Sir Robert McAlpine*



# Our customers



# TYPES OF CUSTOMERS





# Roadmap Highlights



Constructionline

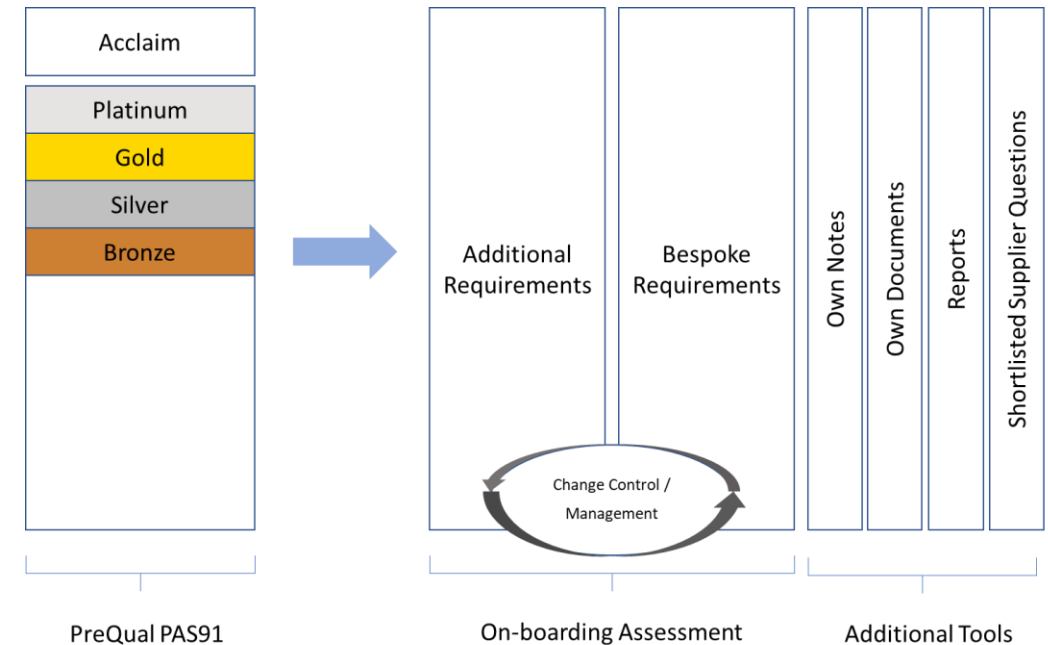
# Bronze Plan – Launched Jan 2019

The Bronze Plan will offer a **simplified** set of questions covering essential compliance information to enable Constructionline to support **market segments** which traditionally have had a **low sign up rate** and therefore increased risk profile, such as **small contractors & Materials Suppliers**. In addition Bronze is suitable for markets which **do not require PAS91** such as Facilities Management.

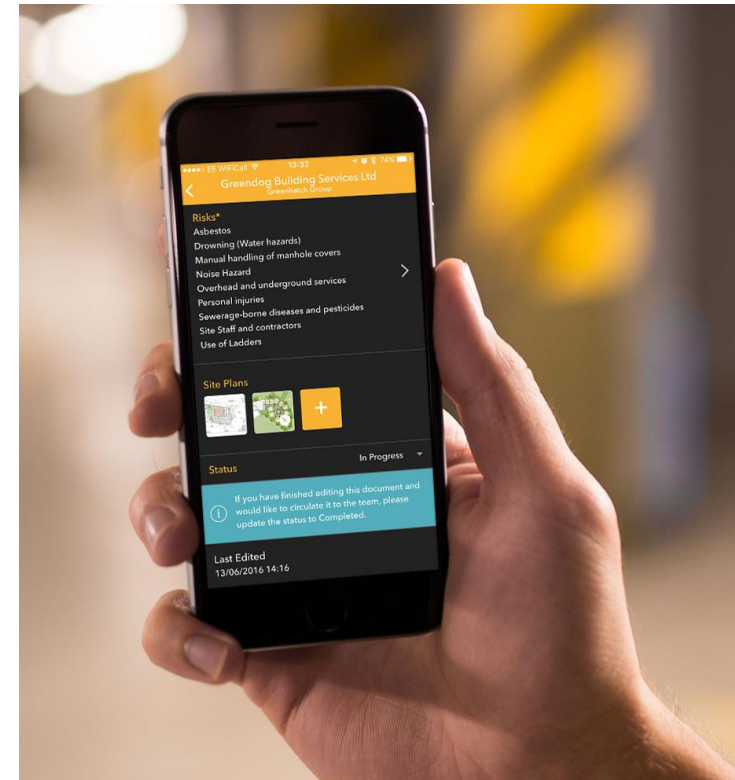
Verified Level of Compliance					
Plan Details	Unvalidated	Basic			
	Associate	Bronze	Silver	Gold	Platinum
Work Category	×	Limited	Unlimited	Unlimited	Unlimited
C1 Company Details	×	Basic Details	✓	✓	✓
C2 Financial and Insurance	×	Basic Details	✓	✓	✓
C3 Business and Professional Standing	×	Basic Details	✓	✓	✓
C4 Health and Safety	×	Basic Details	✓	✓	✓
O1 Equality and Diversity	×	×	×	✓	✓
O2 Environmental	×	×	×	✓	✓
O3 Quality	×	×	×	✓	✓
O4 Business Information Modelling	×	×	×	✓	✓
Acclaim	×	×	×	✓	✓
SSIP	×	×	×	✓	✓
Supplementary Questions	×	×	×	✓	✓
Onsite Audit	×	×	×	×	✓

# Constructionline Plus Q2

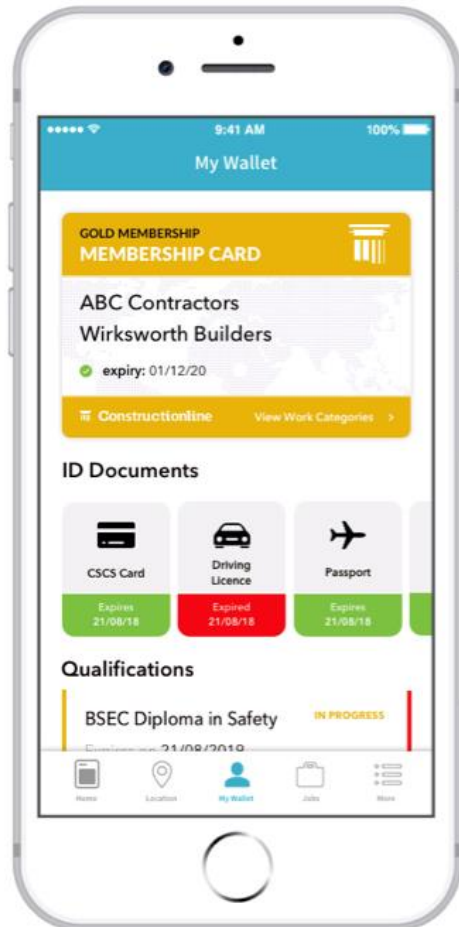
- Extension to Constructionline, using the Altius Exigo cloud based software platform.
- Single-Sign-On provides seamless integration with the Constructionline Portal.
- A Standard set of requirements that extends PAS91
- Desk-top Audit / Assessment of requirements by a fully qualified in-house assessment team
- Add additional requirements for your specific company policies and needs
- Full BI Reporting including ability to customise and subscribe to reporting
- Notes on Suppliers
  - Store private and shared notes across your organisation on individual suppliers
- Supplier Benchmarking
  - Build scoring plans and benchmark suppliers based on any requirements c
  - Share benchmarking with suppliers, showing min / max, avg and your score – encourages self improvement
  - View as benchmark graphing or league tables



# Constructionline Mobile Work Wallet



# Linking the Workforce and Workplace



## Constructionline Work Wallet

- Membership Status – Free
  - Photo ID & Verification Status
  - QR Code for Site Access control
  - Status updated via Constructionline API
- Contractor H&S Bundle - £20/user/PM
  - Accident Reporting
  - Lone Worker Monitoring
  - Job Manager
  - Audit & Risk Assessment
  - Health & Safety Bulletins
  - Training (Video distribution)

# Questions?



**Constructionline**



# Backup slides

# What is EXIGO?

Exigo is a cloud based platform for Supplier Relationship Management and Engagement, built specifically to control and measure compliance, cut management and administration costs, and reduce risk to you and your supply chain.



Fully Customisable Compliance Frameworks (tailored to the needs of your business)



Automated Processes and Workflows



Real-Time Status Tracking and Reporting



Full Audit Trail



Enterprise Integration



Cloud Based Architecture



# Integrated robust flexible solution

- API – Enterprise Integration  
with ERP/back office etc
- ISO 27001
- ISO 9001
- TED (OJEU)
- SSiP portal integration
- Specific key accreditation schemes
- 2019 £2m investment programme
- Flexible & Configurable Platform
- Built for 3<sup>rd</sup> Party Compliance Management
- Collaborative Tool