

Solutions for Building Offsite

Wednesday 19th June Chris Barlow





Business Structure







- Merchants
- House Builders
- Contractors
- H&V / Industrial

- Suspended Ceiling Contractors
- Dry liners
- Partitioning contractors
- All other Interior
 Fit Out contractors



- Manufacturer of passive fire protection products
- Complementary product range and synergistic distribution channels

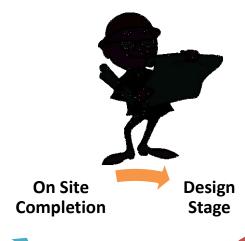


- Contracting and installation business
- Vertically integrated service provider

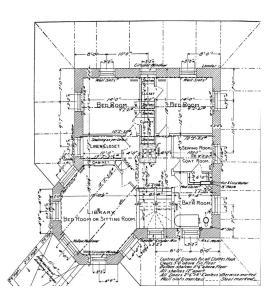


Lets talk about Solutions













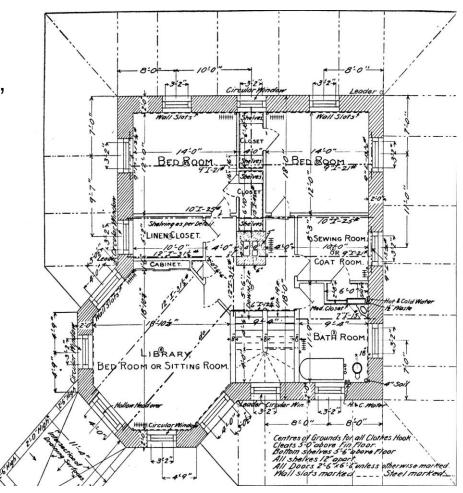






Design Stage

- Engage at the earliest stages of design
- Discuss your performance requirements, including:
 - Thermal
 - Acoustic
 - Fire
 - Specific sizes
- Logistics
- Commercial
- Housing/Residential
- New products in the market
- Regulation changes





A Solution Provider

 Look at design criteria and evaluate suitable products – A Solution

- Access to a vast range of products
- Not just propose what we manufacture
- We can mix manufacturers
- Arrange for compatibility
- Provide calculations
- Provide guarantees from Manufacturers
- Arrange for bespoke sizes to reduce waste on site





Delivery

- Stock the production line requirements
- Deliver quantities to a production schedule
- Any type of vehicle
- Self off-load
- Timed deliveries
- Report on products supplied
- Engage with supplier

- Work with production line to advise
- Material arrives at site in factory condition
- Reduce stock required at factory





Production

- We can do all the previous
- We cannot produce but we will work with you to ensure there are no complications
- Bespoke sizes
- Bespoke products
- Reduce stock volume
- Reduce stocking space
- Fresh material deliveries
- Work with production requirements at all stages?





On Site Completion

- Nothing runs smooth
- Our service does not end at the factory gate
- Assistance is available until the site is handed over











Product Range

Building & Industrial Insulation - Glass & Rock Mineral Wool, PUR/PIR, Phenolic, XPS, EPS, Nitrile, Multi-Foils. Ceilings, Partitioning and Drywall products for the Interiors Fit Out market. Plus a wide range of associated and ancillary products.

















































































...plus many more

Our Key Partners



















Please feel free to discuss your requirements with our exhibitors today



Thank you!

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