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"Ensuring costing is not a barrier to offsite"

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- alinea Offsite Experience
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- Perception and view as 'Cost as a barrier'
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Relevant Experience



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Relevant Research



ECONOMICS

analysis/facts/forecast

CONSTRUCTION METHODS MODULAR

Modular construction is touted as the future of the building industry, but while the sector is rapidly growing in some areas, there are still obstacles to overcome. Alex Hyams of Alinea, Ed McCann of Expedition Engineering and Hugh Ferguson assess the pros and cons of volumetric modular offsite construction

01 / INTRODUCTION

Is modular construction the future for the UK building industry as its supporters have long mafinatined, or is it a hopeless effort to translate factory etchniques into an unsuitable industry? The question has divided opinion since the benefits of modular were hyped up 20 years ago.

20 years 180.

In the wake of the 1998 Egan report, Rebiniding Construction, rembusiase claimed the quality, speed and core sayings achievable with factory production of modular units offered irresistable benefits on the building industry. The anticipased revolution did no chappen, and those who experimented found the benefits of did not advove materialise.

The pattern has all the hallmarks of the Gartner hype cycle for emerging technologies, which shows the way technology is adopted, with the "peak of inflated expectations" followed by the "trough of distillusionment" (see figure 1). The 2016 Farmer review put modular in the spotlight again as part of the solution to the building industry's ills. So is modular now climbing Garener's "slope of enlightenment" to reach the "plateau of productivity"? To find out, this study rehearses the potential benefits of modular construction and explores the barriers that have limited uptake of prefabrication in the UK - including a failure to understand the business model and an overwhelmingly negative public image. It examines where successes have been

achieved, where they have not and

where the greatest potential for

Figure 1: Gartner hype cycle, showing a technology's journey to mainstream acceptance





WHAT IS MODULAR CONSTRUCTION?

Modular construction describes substantial shumer of a building that are factory-produce and delivered to eite for assembly. It comes in several forms - the principal focus of this article is volumetric modular systems.

Wolumetric modular systems - prefabrication is used to create complete 3D structural units, usually using a teel framing or light-gauge steel usually using a teel framing or light-gauge steel

The modules may be fully fitted out in the factincluding services and internal first uses and fitting they are then driven to the eta end-canadi into specific in withour binations of modules - often stacked - used to care te larger buildings. Some volumetric modules have load-bearing will. They visy on the wall purshes of structural strangth, either for vertical load bearing or for Other volumetric modules are "frame +infill", using posts and beams - typically formed from bot rolled steel sections - to frame the units. Non-



structural infillipanais as researed between the posts to form the wells, providing past reliability incrom legacith an auchid will module Floors and coolings spent of the operations of off form.

If Pland preterms for fist panel systems] = 20 panels are prefatorated, delivered on site and crawed into position, then connected to form as number, or the present concrete, timber, cross-laminated thinker or structural fallum but panels. Initiate and can does are usually installated on the after assembly.

If Plood are reliabled y mail prefatorated modules, usually fully fitted out, which may be used in conjunction with modifies continued to continue the delivered continued to the prefet part of the part of the prefet part of the

kitchen pods.

Hybrid systems may combine volumetric or panelised systems with other procest elements and/or a primary structural frame.



Early Experiences / Lessons Learnt

- Based on schemes of a certain size / complexity ~ 100nr units +
- Majority of cases but not exclusive



Capital cost increases vs Traditional

Element / Description	Total (£)	£ / m² (GIFA)	Percentage of Work (%)
Substructure	5,248,535	183	11%
Excavation; including disposal off site and 10% EO allowance for treatment of nonhazardous material (5,078m³ @£60) Pilling mat; including disposal (7,357m² @ £50) Bored piles; 600mm diameter, 25m deep, including setting up rig, disposal of pile arisings off site, trimming tops of piles, pile / integrity testing (450nr @ £3,750) Reinforced concrete to pile caps; including reinforcement, formwork and blinding layer (2,002m³ @ £520) Reinforced concrete to ground slab; 350mm thick, including insulation, reinforcement and formwork (7,357m² @ £200) Allowance for lift pits (6nr @ £7,500) Below ground drainage (7,357m² @ £45)			

Reduced level of cost detail vs Traditional



\$e	Section 2 - Summary of Key Elemental Costs - INTERNAL USE ONLY Residential																	
	Project	Scheme Details and Price Basis					Design and linit Mix					Area Metics						
Ref													NIA		GIA	Net:Gross	Shell	Apartment (E)
		Location	Cost Basis	Date	191	Sales Value (£/11°)	Storey's (Nr)	Total Units (Nr)	Affordable (N) (%)		Intermediate (Nr) (%)	Market Sale (ft²)	Affordable (1º)	Total (8°)	OA (PI)	Net:Gross (%)	Shell (2/119) (GIA)	Market Sale Rt Out (£/ft ^o GIA) ()
1	103 - 109 Wardour Street	WIF	Stage E	3Q13	2,097	21,800	8	15	0	0	0 1	16,049		16,049	23,013	70%	2164	2217
2	52 Holloway Road	N7	Final Account	1011	1,941	8450	7	119	18	0	0	84,519		84,519	105,702	80%	£107	259
3	Oreenwich Peninsula - Plot 104	SE10	Stage C	3Q13	2,097	2650	31	277	101	0	62	76,403	119,470	195,873	257,948	76%	2165	229
4	79 Camden Road & 86-100 St Pancras Way	NW1	Stage C	4Q13	2,112	20	7	167	40	0	38	63,207	61,279	124,486	143,602	82%	2179	244
S	Kingston Riverside - Phase 1 & 1A	K2	Contract Sum	2012	1,920	£550	16	93	0	0	0	73,480		73,480	88,261	83%	2162	£58
6	Manhattan Loft Gardens	E20	Stage D	2013	2,082	£1,000	42	248	0	٥	0	195,930		195,930	263,511	74%	£172	2168
7	North End Road, Fulham	SW6	Feasibility	2013	2,082	£750	10	207	0	0	0	142,387		142,387	171,837	83%	£120	279
8	Three Mills West, Strafford	E15	Feasibility	1013	2,066	20	26	147	16	٥	0	97,498	10,851	108,549	136,773	79%	2169	274
9	Mount Pleasant - Phoenix Place, Phase 1	EC1	Stage C+	1Q13	2,066	£900	14	214	44	0	170	159,361	40,247	199,608	264,838	75%	2146	280
10	Walmar House Residential	W18	Contract	3Q12	1,920	£1,250	8	4	0	0	0	4,209		4,209	6,212	68%	£205	2167
11	Picton Place	WIU	Final Account	2012	1,920	£1,550	6	11	0	0	0	8,805		8,805	12,540	70%	2126	2106
12	Handover Square - Brook Street	W1S	Cost Plan	2012	1,920	£4,000	7	6	0	0	0	11,733		11,733	29,577	40%	£206	296
13	Wigmore Street - Phase 18	WIU	Final Account	2011	1,932	21,420	5	4	0	0	0	5,554		5,554	6,168	90%	\$227	2118
14	Rathbone Place	WIT	Cost Plan	4013	2,112	80	11	142	0	0	0	141,813		141,813	187,420	76%	£194	£228
15	240 Blackfrlars Road	SEI	Contract	1013	2,066	£1,200	8	10	0	0	0 1	9,084		9,084	14,531	63%	2205	2140

Requirement for data, data and more data





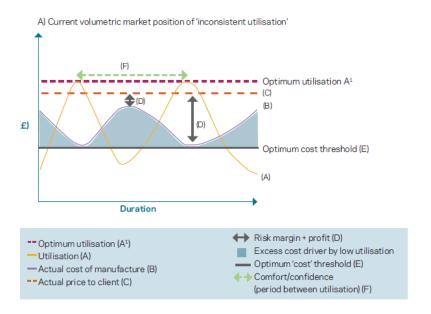
Barriers to Implementation

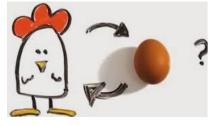
Cost

"Some areas of the market have seen savings over traditional **BUT** for mass market, BTR, prime etc costs remain higher"

Mhys

Large Initial Investment > High Overheads > Needs High Utilisation to keep unit costs low
 ISSUE: Control of Supply - unlike car factory - manufacturer far removed from ultimate client







- Other Factors Driving Cost Increases
- > Supply limited market driven by...
- > Lack of Competition



The Future

Change in mentality / realistic Expectations

"Adopt manufacturing mind-set not a construction mind-set for offsite"



- "How much am I paying for the seatbelts please?"
- "I'd like my car in red with cream leather seats"



What elements do clients actually want to change?

- Façade
- Kitchen
- Finishes
- Lighting / Specialist MEP ALL ABOUT PRODUCT

Therefore agree lump sum for modules:

- Structure
- Install
- Delivery
- Profit
- Overhead

NO FURTHER INTEROGATION



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